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July 8, 2004

Ms. Beth W. Salak, Director  
Division of Competitive Markets and Enforcement  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

Dear Ms. Salak:

Attached are copies of the following tariff pages from our General Services Tariff:

**General Services, Section A2**

Original Page 24.44

Original Page 24.45

The purpose of this filing is to introduce three rebates on non regulated CPE products when purchased in conjunction with qualifying network service at tariffed rates. Only one rebate may apply per purchase – rebates are not cumulative.

Please handle this filing as required for approval. Acknowledgement, date of receipt and authority number is requested.

If you require additional information, please contact Carlton A. Ball at (813) 483-2529.

Sincerely,  
David M. Christian  
Assistant Vice President  
Regulatory Affairs Florida

DMC:cb  
Attachments

**A2. GENERAL REGULATIONS**

**A2.10 Special Promotions (Continued)**

(N)

.2 The following promotions are approved by the Commission: (Continued)

Area of Promotion	Service	Charges Waived	Period	Authority
304) Company:	Company's Service Territory-	Non Regulated Three rebates are offered on non regulated products when purchased 10/20/04 in conjunction with qualifying network services at tariffed rates. Only one rebate may apply per purchase – rebates are not cumulative.	07/23/04-	
		<p><b>\$600 Rebate on Non-tariffed Data Products:</b>                      Qualifying customers can purchase Data CPE with an eligible network service and receive up to \$600 rebate on the data equipment.</p>		
		<p>1) Qualifying Data CPE are non-tariffed data products and include Data CPE, Network Integration, Inside Wiring, CPE Installation or CPE Maintenance.</p>		
		<p>2) Eligible services are 1 year, 3 year and 5 year Optional Payment Plans from the following data services: Point to Point DS1/DS3 (these are Private Line High Cap services), and Fast Packet Services (which are Frame Relay, IMA, TLS, ATM). Minimum speed requirement on Frame Relay is 384K.</p>		
		<p>3) Network services must be purchased from Verizon ILEC at the time of the CPE order. New service, contract renewals and upgrades are eligible.</p>		
		<p>4) Qualifying customers must bill less than \$100,000 per year in network services from Verizon ILEC.</p>		
		<p>5) Rebate cannot exceed cost of CPE.</p>		
		<p><b>\$1000 Rebate on Non-tariffed Data Products for Winback Customers:</b>                      Qualifying customers can purchase Data CPE with an eligible network service and receive up to \$1000 rebate on the data equipment.</p>		
		<p>1) Available to winback customers only. A Winback customer is defined as a customer bringing at least one telephone line back to Verizon from a competitor.</p>		
		<p>2) Qualifying Data CPE are non-tariffed data products and include Data CPE, Network Integration, Inside Wiring, CPE Installation or CPE Maintenance.</p>		

(N)

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Continued)

(N)

.2 The following promotions are approved by the Commission: (Continued)

Area of Promotion	Service	Charges Waived	Period	Authority
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3) Eligible services are 1 year, 3 year and 5 year Optional Payment Plans from the following data services: Point to Point DS1/DS3 (these are Private Line High Cap services), and Fast Packet Services (which are Frame Relay, IMA, TLS, ATM). Minimum speed requirement on Frame Relay is 384K.

4) Network services must be purchased from Verizon ILEC at the time of the CPE order. New service, contract renewals and upgrades are eligible.

5) Qualifying customers must bill less than \$100,000 per year in network services from Verizon ILEC.

6) Rebate cannot exceed cost of CPE.

**\$3000 Rebate on Non-tariffed Data Products for Winback Customers** – Qualifying customers can purchase Data CPE with a high speed eligible network service and receive up to \$3000 rebate on the data equipment.

1) Available to winback customers only. A Winback customer is defined as a customer bringing at least one telephone line back to Verizon from a competitor.

2) Qualifying Data CPE are non-tariffed data products and include Data CPE, Network Integration, Inside Wiring, CPE Installation or CPE Maintenance.

3) Eligible services are 1 year, 3 year and 5 year Optional Payment Plans from the following data services: Point to Point DS3 (these are Private Line High Cap services), and Fast Packet Services (which are Frame Relay, IMA, ATM). Minimum speed requirement on Fast Packet service is 3M.

4) Network services must be purchased from Verizon ILEC at the time of the CPE order. New service, contract renewals and upgrades are eligible.

5) Qualifying customers must bill less than \$100,000 per year in network services from Verizon ILEC.

6) Rebate cannot exceed cost of CPE.

(N)

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Continued)

.2 The following promotions are approved by the Commission: (Continued)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period</u>	<u>Authority</u>
304) Company:				
Company's Service Territory-	Non Regulated	Three rebates are offered on non regulated products when purchased in conjunction with qualifying network services at tariffed rates. Only one rebate may apply per purchase – rebates are not cumulative.	07/23/04-	
		<b>\$600 Rebate on Non-tariffed Data Products:</b> Qualifying customers can purchase Data CPE with an eligible network service and receive up to \$600 rebate on the data equipment.		
		1) Qualifying Data CPE are non-tariffed data products and include Data CPE, Network Integration, Inside Wiring, CPE Installation or CPE Maintenance.		
		2) Eligible services are 1 year, 3 year and 5 year Optional Payment Plans from the following data services: Point to Point DS1/DS3 (these are Private Line High Cap services), and Fast Packet Services (which are Frame Relay, IMA, TLS, ATM). Minimum speed requirement on Frame Relay is 384K.		
		3) Network services must be purchased from Verizon ILEC at the time of the CPE order. New service, contract renewals and upgrades are eligible.		
		4) Qualifying customers must bill less than \$100,000 per year in network services from Verizon ILEC.		
		5) Rebate cannot exceed cost of CPE.		
		<b>\$1000 Rebate on Non-tariffed Data Products for Winback Customers:</b> Qualifying customers can purchase Data CPE with an eligible network service and receive up to \$1000 rebate on the data equipment.		
		1) Available to winback customers only. A Winback customer is defined as a customer bringing at least one telephone line back to Verizon from a competitor.		
		2) Qualifying Data CPE are non-tariffed data products and include Data CPE, Network Integration, Inside Wiring, CPE Installation or CPE Maintenance.		

(N)

(N)

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Continued)

.2 The following promotions are approved by the Commission: (Continued)

<u>Area of Promotion</u>	<u>Service</u>	<u>Charges Waived</u>	<u>Period</u>	<u>Authority</u>
		3) Eligible services are 1 year, 3 year and 5 year Optional Payment Plans from the following data services: Point to Point DS1/DS3 (these are Private Line High Cap services), and Fast Packet Services (which are Frame Relay, IMA, TLS, ATM). Minimum speed requirement on Frame Relay is 384K.		
		4) Network services must be purchased from Verizon ILEC at the time of the CPE order. New service, contract renewals and upgrades are eligible.		
		5) Qualifying customers must bill less than \$100,000 per year in network services from Verizon ILEC.		
		6) Rebate cannot exceed cost of CPE.		
		<b>\$3000 Rebate on Non-tariffed Data Products for Winback Customers –</b> Qualifying customers can purchase Data CPE with a high speed eligible network service and receive up to \$3000 rebate on the data equipment.		
		1) Available to winback customers only. A Winback customer is defined as a customer bringing at least one telephone line back to Verizon from a competitor.		
		2) Qualifying Data CPE are non-tariffed data products and include Data CPE, Network Integration, Inside Wiring, CPE Installation or CPE Maintenance.		
		3) Eligible services are 1 year, 3 year and 5 year Optional Payment Plans from the following data services: Point to Point DS3 (these are Private Line High Cap services), and Fast Packet Services (which are Frame Relay, IMA, ATM). Minimum speed requirement on Fast Packet service is 3M.		
		4) Network services must be purchased from Verizon ILEC at the time of the CPE order. New service, contract renewals and upgrades are eligible.		
		5) Qualifying customers must bill less than \$100,000 per year in network services from Verizon ILEC.		
		6) Rebate cannot exceed cost of CPE.		